

2012 Taiping Life Premium Breakdown

Unit: RMB '000

		Individual	Bancassurance	*Other Channels		Group	Monthly Total
Jan	Single	3,192	1,061,407	0	Annuity	0	
	Regular	1,453,124	1,155,195	52,269	EB	29,129	
	Total	1,456,316	2,216,602	52,269	Total	29,129	3,754,316
Feb	Single	1,828	1,217,686	0	Annuity	0	
	Regular	880,537	1,361,837	60,922	EB	7,600	
	Total	882,365	2,579,523	60,922	Total	7,600	3,530,410
Mar	Single	3,274	953,674	0	Annuity	0	
	Regular	1,817,629	1,243,347	67,638	EB	11,361	
	Total	1,820,903	2,197,021	67,638	Total	11,361	4,096,923
Apr	Single	2,933	527,180	0	Annuity	0	
	Regular	925,898	759,619	57,099	EB	9,391	
	Total	928,831	1,286,799	57,099	Total	9,391	2,282,120

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		Individual	Bancassurance	*Other Channels		Group	Monthly Total
Jan	Single	6,638	1,052,725	0	Annuity	3,100	
	Regular	1,218,945	969,945	33,274	EB	107,911	
	Total	1,225,583	2,022,670	33,274	Total	111,011	3,392,538
Feb	Single	4,011	1,315,058	0	Annuity	0	
	Regular	692,834	1,144,817	27,866	EB	37,714	
	Total	696,845	2,459,875	27,866	Total	37,714	3,222,300
Mar	Single	8,491	1,005,566	0	Annuity	0	
	Regular	1,378,301	1,090,885	38,859	EB	42,073	
	Total	1,386,792	2,096,451	38,859	Total	42,073	3,564,175
Apr	Single	4,160	673,275	0	Annuity	0	
	Regular	763,266	686,665	33,320	EB	26,216	
	Total	767,426	1,359,940	33,320	Total	26,216	2,186,902
May	Single	13,179	694,836	0	Annuity	0	
	Regular	1,098,136	726,186	39,341	EB	34,093	
	Total	1,111,315	1,421,022	39,341	Total	34,093	2,605,771
Jun	Single	5,030	649,034	0	Annuity	0	
	Regular	1,141,946	802,757	40,546	EB	40,009	
	Total	1,146,976	1,451,791	40,546	Total	40,009	2,679,322
Jul	Single	3,960	673,909	0	Annuity	17,560	
	Regular	727,523	692,697	40,222	EB	17,879	
	Total	731,483	1,366,606	40,222	Total	35,439	2,173,750
Aug	Single	2,458	557,493	0	Annuity	(17,560)	
	Regular	833,265	688,549	48,043	EB	33,985	
	Total	835,723	1,246,042	48,043	Total	16,425	2,146,233
Sep	Single	4,475	487,658	0	Annuity	0	
	Regular	986,228	739,863	50,295	EB	23,765	
	Total	990,703	1,227,521	50,295	Total	23,765	2,292,284
Oct	Single	4,984	450,131	0	Annuity	0	
	Regular	953,732	808,591	48,769	EB	16,744	
	Total	958,716	1,258,722	48,769	Total	16,744	2,282,951
Nov	Single	3,889	455,105	0	Annuity	0	
	Regular	937,838	879,742	54,572	EB	25,216	
	Total	941,727	1,334,847	54,572	Total	25,216	2,356,362
Dec	Single	4,596	387,509	0	Annuity	0	
	Regular	1,153,504	857,946	54,705	EB	97,093	
	Total	1,158,100	1,245,455	54,705	Total	97,093	2,555,353

Year-To-Date:

Unit: RMB '000

		Individual	Bancassurance	*Other Channels		Group	Total
Jan	Single	11,227	3,759,947	0	Annuity	0	
	Regular	5,077,188	4,519,998	237,928	EB	57,481	
Apr	Total	5,088,415	8,279,945	237,928	Total	57,481	13,663,769

* Other Channels is comprised of mainly telemarketing

Year-To-Date:

Unit: RMB '000

		Individual	Bancassurance	*Other Channels		Group	Total
Jan	Single	65,871	8,402,299	0	Annuity	3,100	
	Regular	11,885,518	10,088,643	509,812	EB	502,698	
Dec	Total	11,951,389	18,490,942	509,812	Total	505,798	31,457,941

* Other Channels is comprised of mainly telemarketing