

### 2018 Taiping Life Premium Breakdown

Unit: RMB '000

		Individual	Bancassurance	*Other Channels and Group	Monthly Total
Jan	<b>Single</b>	6,803	4,312	40	
	<b>Regular</b>	30,794,988	4,726,107	446,126	
	<b>Total</b>	<b>30,801,791</b>	<b>4,730,419</b>	<b>446,166</b>	<b>35,978,376</b>

\* Other Channels is comprised of mainly telemarketing

### 2017 Taiping Life Premium Breakdown

Unit: RMB '000

		Individual	Bancassurance	*Other Channels and Group	Monthly Total
Jan	<b>Single</b>	4,701	11,686,580	808	
	<b>Regular</b>	22,945,112	3,700,124	243,708	
	<b>Total</b>	<b>22,949,813</b>	<b>15,386,704</b>	<b>244,516</b>	<b>38,581,033</b>

\* Other Channels is comprised of mainly telemarketing