

2017 Taiping Life Premium Breakdown

Unit: RMB '000

		Individual	Bancassurance	*Other Channels and Group	Monthly Total
Jan	Single	4,701	11,686,580	808	
	Regular	22,945,112	3,700,124	243,708	
	Total	22,949,813	15,386,704	244,516	38,581,033
Feb	Single	5,487	1,725,081	649	
	Regular	2,553,085	2,128,945	213,970	
	Total	2,558,572	3,854,026	214,619	6,627,217
Mar	Single	22,413	1,398,525	1,786	
	Regular	7,643,591	2,797,058	211,370	
	Total	7,666,004	4,195,583	213,156	12,074,743
Apr	Single	14,164	45,929	554	
	Regular	4,617,800	1,352,730	185,771	
	Total	4,631,964	1,398,659	186,325	6,216,948
May	Single	3,086	31,167	311	
	Regular	3,855,202	1,645,464	145,626	
	Total	3,858,288	1,676,631	145,937	5,680,856
Jun	Single	2,877	24,807	350	
	Regular	7,442,270	2,087,906	196,122	
	Total	7,445,147	2,112,713	196,472	9,754,332
Jul	Single	1,198	13,674	247	
	Regular	2,949,092	1,467,617	179,723	
	Total	2,950,290	1,481,291	179,970	4,611,551
Aug	Single	972	31,603	315	
	Regular	4,045,733	1,747,059	226,469	
	Total	4,046,705	1,778,662	226,784	6,052,151
Sep	Single	4,930	143,044	391	
	Regular	5,695,499	2,104,157	210,994	
	Total	5,700,429	2,247,201	211,385	8,159,015
Oct	Single	6,729	12,478	279	
	Regular	4,414,995	1,266,247	222,898	
	Total	4,421,724	1,278,725	223,177	5,923,626
Nov	Single	3,677	-2,095	229	
	Regular	3,572,039	1,338,659	218,892	
	Total	3,575,716	1,336,564	219,121	5,131,401
Dec	Single	7,400	-4	185	
	Regular	3,615,284	1,158,043	330,983	
	Total	3,622,684	1,158,039	331,168	5,111,891

Year-To-Date:

Unit: RMB '000

		Individual	Bancassurance	*Other Channels	Total
Jan	Single	77,634	15,110,789	6,104	
I	Regular	73,349,702	22,794,009	2,586,526	
Dec	Total	73,427,336	37,904,798	2,592,630	113,924,764

* Other Channels is comprised of mainly telemarketing

2016 Taiping Life Premium Breakdown

Unit: RMB '000

		Individual	Bancassurance	*Other Channels and Group	Monthly Total
Jan	Single	-1,132	12,966,006	1,467	
	Regular	11,857,737	2,181,809	202,015	
	Total	11,856,605	15,147,815	203,482	27,207,902
Feb	Single	8,994	3,836,186	949	
	Regular	1,617,907	1,876,189	144,315	
	Total	1,626,901	5,712,375	145,264	7,484,540
Mar	Single	15,203	674,963	1,434	
	Regular	4,579,355	2,037,155	150,391	
	Total	4,594,558	2,712,118	151,825	7,458,501
Apr	Single	13,814	278,212	1,323	
	Regular	3,943,244	1,195,259	165,897	
	Total	3,957,058	1,473,471	167,220	5,597,749
May	Single	10,893	128,871	1,315	
	Regular	3,078,029	1,432,735	150,352	
	Total	3,088,922	1,561,606	151,667	4,802,195
Jun	Single	16,422	130,277	110,545	
	Regular	6,006,224	1,822,025	153,718	
	Total	6,022,646	1,952,302	264,263	8,239,211
Jul	Single	4,438	63,468	989	
	Regular	2,558,716	1,296,140	154,149	
	Total	2,563,154	1,359,608	155,138	4,077,900
Aug	Single	4,154	41,417	1,094	
	Regular	3,480,475	1,472,271	277,184	
	Total	3,484,629	1,513,688	278,278	5,276,595
Sep	Single	6,598	76,201	765	
	Regular	4,515,396	1,586,864	161,877	
	Total	4,521,994	1,663,065	162,642	6,347,701
Oct	Single	13,830	92,404	679	
	Regular	4,300,968	1,337,709	161,042	
	Total	4,314,798	1,430,113	161,721	5,906,632
Nov	Single	8,619	108,646	744	
	Regular	3,233,684	1,395,004	170,663	
	Total	3,242,303	1,503,650	171,407	4,917,360
Dec	Single	5,386	147,038	838	
	Regular	5,585,928	1,119,229	189,474	
	Total	5,591,314	1,266,267	190,312	7,047,893

Year-To-Date:

Unit: RMB '000

		Individual	Bancassurance	*Other Channels	Total
Jan	Single	107,219	18,543,689	122,142	
I	Regular	54,757,663	18,752,389	2,081,077	
Dec	Total	54,864,882	37,296,078	2,203,219	94,364,179

* Other Channels is comprised of mainly telemarketing