

### 2017 Taiping Life Premium Breakdown

Unit: RMB '000

		Individual	Bancassurance	*Other Channels and Group	Monthly Total
Jan	Single	4,701	11,686,580	808	
	Regular	22,945,112	3,700,124	243,708	
	<b>Total</b>	<b>22,949,813</b>	<b>15,386,704</b>	<b>244,516</b>	<b>38,581,033</b>
Feb	Single	5,487	1,725,081	649	
	Regular	2,553,085	2,128,945	213,970	
	<b>Total</b>	<b>2,558,572</b>	<b>3,854,026</b>	<b>214,619</b>	<b>6,627,217</b>
Mar	Single	22,413	1,398,525	1,786	
	Regular	7,643,591	2,797,058	211,370	
	<b>Total</b>	<b>7,666,004</b>	<b>4,195,583</b>	<b>213,156</b>	<b>12,074,743</b>
Apr	Single	14,164	45,929	554	
	Regular	4,617,800	1,352,730	185,771	
	<b>Total</b>	<b>4,631,964</b>	<b>1,398,659</b>	<b>186,325</b>	<b>6,216,948</b>
May	Single	3,086	31,167	311	
	Regular	3,855,202	1,645,464	145,626	
	<b>Total</b>	<b>3,858,288</b>	<b>1,676,631</b>	<b>145,937</b>	<b>5,680,856</b>

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		Individual	Bancassurance	*Other Channels and Group	Monthly Total
Jan	Single	-1,132	12,966,006	1,467	
	Regular	11,857,737	2,181,809	202,015	
	<b>Total</b>	<b>11,856,605</b>	<b>15,147,815</b>	<b>203,482</b>	<b>27,207,902</b>
Feb	Single	8,994	3,836,186	949	
	Regular	1,617,907	1,876,189	144,315	
	<b>Total</b>	<b>1,626,901</b>	<b>5,712,375</b>	<b>145,264</b>	<b>7,484,540</b>
Mar	Single	15,203	674,963	1,434	
	Regular	4,579,355	2,037,155	150,391	
	<b>Total</b>	<b>4,594,558</b>	<b>2,712,118</b>	<b>151,825</b>	<b>7,458,501</b>
Apr	Single	13,814	278,212	1,323	
	Regular	3,943,244	1,195,259	165,897	
	<b>Total</b>	<b>3,957,058</b>	<b>1,473,471</b>	<b>167,220</b>	<b>5,597,749</b>
May	Single	10,893	128,871	1,315	
	Regular	3,078,029	1,432,735	150,352	
	<b>Total</b>	<b>3,088,922</b>	<b>1,561,606</b>	<b>151,667</b>	<b>4,802,195</b>

#### Year-To-Date:

Unit: RMB '000

		Individual	Bancassurance	*Other Channels	Total
Jan	Single	49,851	14,887,282	4,108	
	Regular	41,614,790	11,624,321	1,000,445	
May	<b>Total</b>	<b>41,664,641</b>	<b>26,511,603</b>	<b>1,004,553</b>	<b>69,180,797</b>

\* Other Channels is comprised of mainly telemarketing

#### Year-To-Date:

Unit: RMB '000

		Individual	Bancassurance	*Other Channels	Total
Jan	Single	47,772	17,884,238	6,488	
	Regular	25,076,272	8,723,147	812,970	
May	<b>Total</b>	<b>25,124,044</b>	<b>26,607,385</b>	<b>819,458</b>	<b>52,550,887</b>

\* Other Channels is comprised of mainly telemarketing