

2017 Taiping Life Premium Breakdown

Unit: RMB '000

		Individual	Bancassurance	*Other Channels and Group	Monthly Total
Jan	Single	4,701	11,686,580	808	
	Regular	22,945,112	3,700,124	243,708	
	Total	22,949,813	15,386,704	244,516	38,581,033
Feb	Single	5,487	1,725,081	649	
	Regular	2,553,085	2,128,945	213,970	
	Total	2,558,572	3,854,026	214,619	6,627,217
Mar	Single	22,413	1,398,525	1,786	
	Regular	7,643,591	2,797,058	211,370	
	Total	7,666,004	4,195,583	213,156	12,074,743

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		Individual	Bancassurance	*Other Channels and Group	Monthly Total
Jan	Single	-1,132	12,966,006	1,467	
	Regular	11,857,737	2,181,809	202,015	
	Total	11,856,605	15,147,815	203,482	27,207,902
Feb	Single	8,994	3,836,186	949	
	Regular	1,617,907	1,876,189	144,315	
	Total	1,626,901	5,712,375	145,264	7,484,540
Mar	Single	15,203	674,963	1,434	
	Regular	4,579,355	2,037,155	150,391	
	Total	4,594,558	2,712,118	151,825	7,458,501

Year-To-Date:

Unit: RMB '000

		Individual	Bancassurance	*Other Channels	Total
Jan Mar	Single	32,601	14,810,186	3,243	
	Regular	33,141,788	8,626,127	669,048	
	Total	33,174,389	23,436,313	672,291	57,282,993

* Other Channels is comprised of mainly telemarketing

Year-To-Date:

Unit: RMB '000

		Individual	Bancassurance	*Other Channels	Total
Jan Mar	Single	23,065	17,477,155	3,850	
	Regular	18,054,999	6,095,153	496,721	
	Total	18,078,064	23,572,308	500,571	42,150,943

* Other Channels is comprised of mainly telemarketing