

2017 Taiping Life Premium Breakdown

Unit: RMB '000

		Individual	Bancassurance	*Other Channels and Group	Monthly Total
Jan	Single	4,701	11,686,580	808	
	Regular	22,945,112	3,700,124	243,708	
	Total	22,949,813	15,386,704	244,516	38,581,033
Feb	Single	5,487	1,725,081	649	
	Regular	2,553,085	2,128,945	213,970	
	Total	2,558,572	3,854,026	214,619	6,627,217

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Unit: RMB '000

		Individual	Bancassurance	*Other Channels and Group	Monthly Total
Jan	Single	-1,132	12,966,006	1,467	
	Regular	11,857,737	2,181,809	202,015	
	Total	11,856,605	15,147,815	203,482	27,207,902
Feb	Single	8,994	3,836,186	949	
	Regular	1,617,907	1,876,189	144,315	
	Total	1,626,901	5,712,375	145,264	7,484,540

Year-To-Date:

Unit: RMB '000

		Individual	Bancassurance	*Other Channels	Total
Jan Feb	Single	10,188	13,411,661	1,457	
	Regular	25,498,197	5,829,069	457,678	
	Total	25,508,385	19,240,730	459,135	45,208,250

* Other Channels is comprised of mainly telemarketing

Year-To-Date:

Unit: RMB '000

		Individual	Bancassurance	*Other Channels	Total
Jan Feb	Single	7,862	16,802,192	2,416	
	Regular	13,475,644	4,057,998	346,330	
	Total	13,483,506	20,860,190	348,746	34,692,442

* Other Channels is comprised of mainly telemarketing